2012 Annual Meeting of the
Academy of International Business – U.S. North East Chapter
October 11 – 13, 2012
Sacred Heart University Campus

Business Without Borders

Host
John F. Welch College of Business
Sacred Heart University
Fairfield, CT
USA

Sponsors
Temple CIBER
UConn CIBER
Welcome to the 2012 AIB-NE

Welcome to the 2012 Annual Conference of the Academy of International Business–US Northeast Chapter (AIB-NE) being held at the Campus of Sacred Heart University from October 11 – 13, 2012. The John F. Welch College of Business at Sacred Heart University is proud to host this year’s conference with the theme “Business without Borders”. The conference will host 75 competitive papers from 12 countries with the majority of them focusing on the opportunities and challenges to our global business environment. The conference program includes twenty-three sessions, four plenary sessions, three panel discussions and two keynote speeches.

We wish to thank Dr. John Petillo, President at Sacred Heart University, Dr. Laura Niesen de Abruna, Provost and Vice-President of Academic Affairs at Sacred Heart University, Member of the Board of Trustees, Dr. Murray Martin, Dr. John Chalykoff, Dean of the John F. Welch College of Business, and Dr. Rupendra Paliwal, Associate Dean of the John F. Welch College of Business, for their unconditional support in organizing this Conference. We are also indebted to Academy of International Business – Northeast Chapter President, Prof. Mohammad Elahee at Quinnipiac University, for his guidance, patience and support. Special thanks to Prof. Yasin Ozcelik at Fairfield University for the website support. We would also like to thank Michael Iannazzi, Vice President for Marketing and Communications, Ann Miron, Director of Special Events and Community Relations, Funda Alp, Executive Director of Public Relations, Joe Beleznay, Registrar Assistant at Sacred Heart University and Deb Lauria, Assistant to the Associate Dean of the John F. Welch College of Business for their logistical support. A very special thanks to Sean Heffron, Director of Student Experience at the John F. Welch College of Business for always doing the heavy-lifting with a big smile on his face. Graduate assistants Olivia Kiraly and Amanda Remy and all the other students who helped us with this event deserve our special appreciation.

Our special thanks to the UConn CIBER and Temple CIBER for their support as the co-sponsors of this event. We also extend our thanks to Northwestern Mutual for their generous support. Finally, our gratitude to all the contributors, invited speakers, the track chairs, and the reviewers. This conference wouldn’t have been possible without their help.

We hope that you will enjoy the 2012 AIB-NE conference as well as the crisp Fall air and the colorful foliage of Connecticut.

Khawaja Mamun, Ph.D.  
&  
Jing’an Tang, Ph.D.  
Conference Co-chairs, 2012 AIB-NE  
John F. Welch College of Business  
Sacred Heart University
2012 Annual Conference of the AIB-NE
Program At A Glance

Thursday, October 11, 2012

4:30 pm – 7:30 pm  Registration and Reception (University Commons)
                   Cultural program (Edgerton Theater)

Friday, October 12, 2012

8:00 am – 8:45 am  Registration and Continental Breakfast (University Commons)
8:45 am – 9:00 am  Welcome from Dr. John Petillo, President, Sacred Heart University
                    (Edgerton Theater)
9:00 am – 9:45 am  Keynote Speaker: David Dobson, Corporate Director & Senior
                    Advisor (Edgerton Theater)
9:45 am – 10:45 am Plenary Session: “Current and Future Challenges of doing
                   International Business” (Edgerton Theater)
                   David Dobson, Corporate Director & Senior Advisor
                   Mike Moen, President, Spreadsave.com
                   Arun Sinha, Senior Faculty Fellow, Yale School of Management
                   Murray Martin, Chairman, President and Chief Executive Officer,
                   Pitney Bowes Inc.
                   Moderator: John Chalykoff, Dean, John F. Welch College of
                   Business
10:45 am - 11:00 am Registration and Coffee Break (University Commons)
11:00 am – 12:15 pm Breakout Sessions 1A – 1G (UC Wings Rooms)
12:30 pm – 1:45 pm  Lunch Break (University Commons)
1:45 pm – 2:45 pm   Plenary Session with CIBER: “Business Without Borders”
                   (UC107)
                   Dr. Xiaohong He, Quinnipiac University
                   Prof. Deeksha Singh, Temple CIBER
                   Moderator: Kelly Aceto, UConn CIBER
3:00 pm – 4:15 pm  Breakout Sessions 2A – 2G (UC Wings Rooms)
4:15 pm – 4:30 pm  Coffee Break (University Commons)
4:30 pm – 5:30 pm  **Plenary Session:** “U.S. Housing and Credit Card Markets”  
(UC107)  
Jesse Rosenthal, Senior Analyst, CreditSights  
Martha Ucko, Analyst, CreditSights  
**Moderator:** Pri de Silva, Analyst, CreditSights  

**Plenary Session:** “Ethics in Practice” (UC 106)  
Bjorn Davis, Chief Compliance Officer, K2 Advisors  
Safia Mehta, Principal, North Point Advisors  
**Moderator:** Ralph Lim, Sacred Heart University  

5:30 pm – 7:00 pm  Dinner (University Commons)  
7:00 pm – 8:00 pm  Magic Show: Jim Sisti (Edgerton Theater)  

**Saturday, October 13, 2012**  
8:30 am – 9:00 am  Registration and Continental Breakfast (University Commons)  
9:00 am – 10:15 am  Breakout Sessions 3A – 3H (UC Wings Rooms)  
10:15 am – 10:30 am  Coffee Break (University Commons)  
10:30 am – 11:45 am  Breakout Sessions 4A – 4H (UC Wings Rooms)  
12:00 pm – 1:50 pm  Award Luncheon (University Commons)  
Luncheon Speaker: Martin Lousteau, CEO and President, LCG SA  
and former Minister for Economy & Production, Argentina  
1.50pm – 2.00pm  Award Ceremony (University Commons)  
Closing Remarks by Dr. Laura Niesen de Abruna, Provost and  
Vice-President of Academic Affairs, Sacred Heart University  
2:00 pm – 3:00 pm  AIB-NE Annual Meeting (UC 107)
2012 Annual Conference of the AIB-NE  
October 11 – 13, 2012  

Host: Sacred Heart University  

Detailed Program  

Thursday, October 11, 2012  

4:30 pm – 5:00 pm  Registration at University Commons Patio  

5:00 pm – 6:00 pm  Reception at the University Commons  

6:00 pm – 7:30 pm  Cultural program at the Edgerton Theater  
Jazz Concert by Airborne  

Friday, October 12, 2012  

8:00 am – 8:45 am:  Registration and Continental Breakfast at University Commons  

8:45 am – 9:00 am  Welcome from Dr. John Petillo, President, Sacred Heart University (Edgerton Theater)  

9:00 a.m. – 9:45 a.m.  Keynote Speaker:  
David Dobson, Corporate Director & Senior Advisor at Edgerton Theater  

9:45 a.m. -10:45 a.m.:  Panel Discussion:  
“Current and Future Challenges of doing International Business”  

David Dobson, Corporate Director & Senior Advisor  
Mike Moen, President of Spreadsav.com  
Arun Sinha, Senior Faculty Fellow, Yale School of Management  
Murray Martin, Chairman, President and Chief Executive Officer, Pitney Bowes Inc.  
Moderator: John Chalykoff, Dean, John F. Welch College of Business  

10:45 a.m. - 11:00 a.m.:  Registration and Coffee Break at University Commons
Friday, October 12, 2012

Session 1 (Breakout Sessions)
11:00 am – 12:15 am

Session 1A: Sports Business
11:00am – 12:15 pm, Fri. Oct. 12
UC 104

Session Chair: James Santomier, Sacred Heart University

“The American–Japanese Player Contract Agreement: Is this agreement in the best interest of Major League Baseball players and if not, should the MLB Players’ Association challenge the legality of the agreement?”
Robert Romano, Esq. St., John’s University

“Prosumerism, Social Media Marketing, and the Globalization of Sport Business”
James Santomier, Sacred Heart University and Patricia I. Hogan, Northern Michigan University

“On-Court Savvy and Off-Court Swagger: Celebrity Athlete Endorsers in the Global Arena”
Joshua A. Shuart, Sacred Heart University

Session 1B: Cross-Cultural Ethical Issues
11:00 am – 12:15 pm, Fri. Oct. 12
UC 105

Session Chair: A Ben Oumlil, Western Connecticut State University

“A Cross-National Analysis of Corporate Citizenship: Saudi Arabia vs. the United States”
Christopher J Robertson, Northeastern University,
Jamal Al-Khatib, University of St. Thomas and Mazen Faris Rasheed, King Saud University

Sameer Vaidya, Texas Wesleyan University
Jason MacDonald, Boise State University

“A Cross Cultural Comparison of Business Ethical and Moral Philosophies”
A Ben Oumlil, Western Connecticut State University
Session 1C: Roundtable Session on Globalization and Management  
11:00am – 12:15 pm, Fri. Oct. 12  
UC 106

**Session Chair:** Richard Hunter, Seton Hall University

“Survive in the Price War: Growth Strategy for Online Individual Entrepreneurship in China”
Zhao Wei, Nankai University and  
Yu Hao, Nankai University

“Poland's Economy in 2011 - 12: Macro and Micro Indicators: A Focus on Foreign Direct  
Investment in The Polish Market”
Richard Hunter, Seton Hall University and  
Leo V Ryan, Seton Hall University

“Production, Management & Productivity”
Mehdi Mazloumi, University of Payam Noor

Session 1D: Emerging Markets  
11:00 am – 12:15 pm, Fri. Oct. 12  
UC 108

**Session Chair:** Grace Guo, Sacred Heart University

“Critical Success Factors for ERP Implementation: A Contingency Approach”
Jose Gavidia, College of Charleston  
Alejandro Pradas Fraga, Afirma Group

“Governance Structure, Innovation and Internationalization: Evidence from India”
Ajai Gaur, Rutgers University and  
Deeksha Singh, Temple University

“Organization Forms and Absorptive Capacity in Fast-paced Knowledge Environments: How to  
Develop Organization Forms to Improve a Firm’s Absorptive Capacity?”
Dong Bian, EM Lyon Business School

Session 1E: Pedagogical Challenges in Global Business Environments  
11:00am – 12:15 pm, Fri. Oct. 12  
UC 109

**Session Chair:** Jose Castillo, Truman State University

“On the Push for Change in the International Business Curriculum: The Need for  
Environmentalist Managers in the 21st Century”
Jose Castillo, Truman State University
Developing International Pedagogy in an Undergraduate Tax Course
Cheryl Crespi, Central Connecticut State University

“Interactive pedagogical techniques: Effective teaching tools in varied learning modalities”
Thomas Abbott, Post University

Session 1F: Business Strategies
11:00am – 12:15 pm, Fri. Oct. 12
UC 110

Session Chair: Vishal Gupta, Binghamton University

“Level of Economic Development and Religion as Information Indices of Supplier Quality”
Grigoris Livanis, Northeastern University,
Christopher Robertson, Northeastern University,
Khalid Al-Shuaibi, King Saud University and
Khalid Hussain, King Saud University

“Market Orientation, Shareholder Value, and the Role of Managerial Discretion”
Vishal Gupta, Binghamton University,
Andreas Engelen, Technical University of Dortmund,
Xiujuan Chen, Binghamton University and
Manoj Aggarwal, Binghamton University

“Antecedents of Problem-solving Cross-cultural Negotiation Style: Some Preliminary Evidence”
Robert L Engle, Quinnipiac University,
Mohammad N. Elahee, Quinnipiac University and
Ekrem Tatoglu, Bahcesehir University

Session 1G: Panel on Restoring Confidence by Calibrating the Regulation of the United States Financial Services Industry
11:00am – 12:15 pm, Fri. Oct. 12
UC 107

Moderator: Cathyann D. Tully, Wagner College

Panel participants:
Donald Crooks, Wagner College
Brian Bugbee, Wagner College
Sofia Dikovskaya, Wagner College
Edgar Shappard, Wagner College
Cathyann D. Tully, Wagner College
12:30 pm – 1:45 pm  Lunch Break (University Commons)

1:45 pm – 2:45 pm  **Plenary Session with CIBER:** “Business Without Borders” (UC107)
Dr. Xiaohong He, Quinnipiac University
Prof. Deeksha Singh, Temple CIBER

**Moderator:** Kelly Aceto, UConn CIBER

---

Friday, October 12, 2012

Session 2 (Breakout Sessions)
3:00 pm – 4:15 pm

**Session 2A: Law and Ethics**
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 104

**Session Chair:** Paula Becker, Seton Hall University

“The liability of corporations for human rights violations under Kiobel v Royal Dutch Shell”
Paula A. Becker, Seton Hall University

“Defining Global Corporate Citizenship”
Christopher J. Robertson, Northeastern University

“Intellectual Property Protection and Operational Issues in India”
Grigorios Livanis, Northeastern University

---

**Session 2B: Raising the Bar for Citizenship Activities in Emerging Markets**
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 105

**Session Chair:** Christopher J. Robertson, Northeastern University

“Social Responsibility and Lessons from Emerging Market Consumers”
Jay Mulki, Northeastern University

---

9
Session 2C: Panel on Remittances and Hispanic Migration in the United States
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 108

Moderator: Maria Amparo Cruz-Saco, Connecticut College

Panelists:
Maria Amparo Cruz-Saco, Connecticut College
Mónica López-Anuarbe, Connecticut College
Matthew Murdock, Connecticut College
Martina Rudolf, Connecticut College

Session 2D: Global Managerial Environment
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 109

Session Chair: Zenon Arthur Siloran Udani, University of Macau

“Is there one Type of Managerial Philosophy Related Specifically to Each Caribbean Country?”
Carmen Leonor Martinez-Lopez, Borough of Manhattan C.C. of the City University of New York

“Human Resource Development in Macao: Exploring Regional Policy and Strategy”
Zenon Arthur Siloran Udani, University of Macau

“The Changing Role of Team Leadership in Global Project Environments”
Hans Thamhain, Bentley University and
Nader Asgary, Bentley University

Session 2E: Economic and Political Crises in the EU: Causes and Implications
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 106

Session Chair: Christopher Ball, Quinnipiac University

“Debt Crisis in the EU: What it means for Central European Members”
Christopher Ball, Quinnipiac University

“The Dilemma of ‘Deepening’ Vs. ’Widening’ the Integration: Policy Options for the EU in the wake of the Banking & Debt Crisis.”
Farid Sadrieh, Quinnipiac University

“Greater Economic Integration in Latin America: Lessons from the EU.”
Luis Ortiz, Highland University
Session 2F: Strategy Issues in Global Business
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 107

Session Chair: Margaret A. Goralski, Quinnipiac University

“Silicon Valley Index and its Significance for Modernization Demonstration Area Planning in Southern Jiangsu”
Xiaoran Hu, Southeast University and
Chengyang Xie, Southeast University

“Problematizing internationalization Theory: Is it Time to Forget the Assumption of Perpetually Increasing Knowledge?”
James E. Clarke, University of Queensland

“Business without Borders: Nation-States, Society, and Academia”
Margaret Goralski, Quinnipiac University

Session 2G: Global Business
3:00 pm – 4:15 pm, Fri. Oct. 12
UC 110

Session Chair: Stephen M. Brown, Sacred Heart University

“Globalization Effects on Business Relationships of BRIC Based Firms”
Christopher Lawrence Richter, Southern New Hampshire University and
John Philip Christie, Southern New Hampshire University

“National Culture and leadership Style in a Multi-cultural Environment: the Luxembourg Case”
Petra Garnjost, Sacred Heart University,
Stephen M. Brown, Sacred Heart University and
Jeanine K. Andreassi, Sacred Heart University

“Guanxi & Knowledge Sharing”
Michael Zhang, Sacred Heart University
Honghua Chen, Central South University of Forestry & Technology

4:15 pm – 4:30 pm Coffee Break (University Commons)

4:30 pm – 5:30 pm Plenary Session: “U.S. Housing and Credit Card Markets”
(UC107)
Jesse Rosenthal, Senior Analyst, CreditSights
Martha Ucko, Analyst, CreditSights
Moderator: Pri de Silva, Analyst, CreditSights
**Plenary Session**: “Ethics in Practice” (UC 106)
Safia Mehta, CFA, North Point Advisors
Bjorn Davis, K2 Advisors
Moderator: Ralph Lim, Sacred Heart University

5:30 pm – 7:00 pm  
Dinner at the University Commons

7:00 pm – 8:00 pm  
Cultural Program at Edgerton Theater
Magic Show: Jim Sisti, Magician and Mind Reader
Saturday, October 13, 2012

8:30 am – 9:00 am  Registration and Continental Breakfast (University Commons)

Saturday, October 13, 2012

Session 3 (Breakout Sessions)
9:00 am – 10:15 am

Session 3A: Business of Social Media
9:00 am – 10:15 am, Sat. Oct. 13
UC 104

Session Chair: Andra Gumbus, Sacred Heart University

“Weblining and Facebook: A Cautionary Tale”
Andra Gumbus, Sacred Heart University,
Fran Grodzinsky, Sacred Heart University and
Steve Lilley, Sacred Heart University

“Social Media Marketing in Emerging Economies: A Mongolian Case Study”
David Borker, Manhattanville College

“iPad Efficacy: Promoting Television Viewership via Apps”
Mark Michael Lennon, Frostburg State University and
Tulay Girard, Penn State Altoona

Session 3B: S & P 500 Index Additions
9:00 am – 10:15 am, Sat. Oct. 13
UC 105

Session Chair: Christopher Marquette, Central Connecticut State University

“Hidden Addition Acquisitions”
Christopher Marquette, Central Connecticut State University,
Sudip Ghosh, Penn State – Berks,
Christine Harrington, Central Connecticut State University and
Thomas Williams, Fayetteville State University

“IBEX 35 - Inclusiones and Exclusiones”
Jay Dahya, Baruch College - The City University of New York (CUNY)

“The Impact of Social Ties on Mutual Fund Proxy Voting”
Paul Vincent Calluzzo, Rutgers Business School
Session 3C: Strategy II  
9:00 am – 10:15 am, Sat. Oct. 13  
UC 106

Session Chair: Jing’an Tang, Sacred Heart University

Shiu-Wan Hung, National Central University  
Daw Ma, Chung-Hua Institution for Economic Research

“Global Public Private Partnership: Analogical Reasoning Model between the Food and Beverage Industry and the Pharmaceutical Industry”  
Hyuk Kim, Lourdes University

“Characteristics and Performance of Foreign Direct Investment in Retail Trade: The Case of Japanese Firms”  
Jianping Liang, Sun Yat-sen University,  
Jing’an Tang, Sacred Heart University and  
Ben Shaw-Ching Liu, Quinnipiac University

Session 3D: Issues in Economics  
9:00 am – 10:15 am, Sat. Oct. 13  
UC 110

Session Chair: Kamal Upadhyaya, University of New Haven

“Exchange Rate Adjustment and Output in South-East Asia”  
Kamal Upadhyaya, University of New Haven,  
Robert Rainish, University of New Haven and  
Rabindra Bhandari, Westminster College

“The Causes and Consequences of Political and Socio-Economic Determinants of Corruption around the World”  
Richard LaRocca, Wagner College

“Real Exchange Rate Dynamics: Evidence from India”  
Hiranya Nath, Sam Houston State University and  
Natalie Hegwood, Sam Houston State University
Session 3E: Supply Chain Management
9:00 am – 10:15 am, Sat. Oct. 13
UC 109

Session Chair: Omar Salgado, Tecnologico de Monterrey, Mexico

“Comparative Management: China and Mexico”
Omar Salgado, Tecnologico de Monterrey, Mexico,
Jose Carlos Ramírez-Sanchez, Tecnologico de Monterrey, Mexico,
Jerry Banks, Tecnologico de Monterrey, Mexico,
Yongjiang Shi, University of Cambridge, UK and
Helen Zhang, University of Cambridge, UK

Automotive Operations Growth
Alejandro Veraza, TI Automotive

The Stage and Patterns of Internationalization of Chinese-Owned Firms: A Value Chain Internationalization Framework Approach
Roberto Curci, Butler University and
Esther Li, Lingnan University

Session 3F: Managing Global Workforce
9:00 am – 10:15 am, Sat. Oct. 13
UC 107

Session Chair: Carrie S. Hurst, Tennessee State University

“Don’t Forget The Non-Plateaed! Some Insights on Stress, Organizational Citizenship Behaviors and Coping”
Carrie S. Hurst, Tennessee State University,
Kenneth Kengu, Tennessee State University and
Phyllis Flott, Tennessee State University

“A Strategic Approach to International Training: A Contingency Based Global Training Model”
David Ole Hartman, Quinnipiac University and
Mohammad Elahee, Quinnipiac University

“Job Satisfaction Determinants: A study across 48 nations”
Jeanine Andreassi, Sacred Heart University,
Leanna Lawter, Sacred Heart University and
Martin Brockerhoff, Senior Research Statistician, Technica LLC, West Point, NY.
Peter Rutigliano, Vice President & Senior Consultant Sirota Survey Intelligence

10:15 am – 10:30 am Coffee Break (University Commons)
Saturday, October 13, 2012

Session 4 (Breakout Sessions)
10:30 am – 11:45 am

Session 4A: Efficacy of Case Studies in Business Education
10:30 am – 11:45 am, Sat. Oct. 13
UC 104

Session Chair: Leanna Lawter, Sacred Heart University

“The Power of Critical Storytelling in Management Education”
Khadija Al Arkoubi, University of New Haven

“Learning Styles and Preferences of Professional and Postgraduate Marketing Students”
Mike Watts Wilman, Southampton Solent University and
Shahina Pervin, Southampton Solent University

“Angry Nephew”
Tuvana Rua, Sacred Heart University and
Leanna Lawter, Sacred Heart University

Session 4B: Securities Markets
10:30 am – 11:45 am, Sat. Oct. 13
UC 105

Session Chair: Alireza Daneshfar, University of New Haven

“The Case for Including Variable Annuities in Your Retirement Portfolio”
Peg Horan, Wagner College
Michael Mahoney, Wagner College

IPOs’ Earnings Quality in Emerging Capital Markets
Alireza Daneshfar, University of New Haven,
Bita Mashayekhi, Tehran University and
Elham Hasani-Azari, Tehran University

The Nature and Impact of the Market Forecasting Errors of the Federal Reserve Interest Rate
Changes arising in the Federal Funds Futures Market
Kwamie Dunbar, Sacred Heart University and
Abu Amin, Sacred Heart University
Session 4C: Panel on Current Issues in Marketing  
10:30 am – 11:45 am, Sat. Oct. 13  
UC 107

Moderator: Anca Micu, Sacred Heart University

Panel Participants:
Anca Micu, Sacred Heart University  
Camelia Micu, Fairfield University  
David Taylor, Sacred Heart University

Session 4D: Entrepreneurship  
10:30 am – 11:45 am, Sat. Oct. 13  
UC 106

Session Chair: David T. Cadden, Quinnipiac University

“Evolving Portrayals of Female Entrepreneurs in International Literature and Media”  
David T. Cadden, Quinnipiac University and  
Jennifer Driscoll, Quinnipiac University

“Relationship between Students’ Education and their Intention for Entrepreneurship”  
Narendra Bhandari, Pace University

“U.S. Multinationals and Clusters of Innovation in Four Industry Groups”  
Raymond J. Mataloni Jr., Bureau of Economic Analysis

Session 4E: Doing Business in China  
10:30 am – 11:45 am, Sat. Oct. 13  
UC 108

Session Chair: Andy Hao, University of Hartford

“The cultural Path Dependence in the Process of Chinese SOEs’ “Going out”--On the basis of the discussion of some typical cases”  
Yingjing Wang, Nanjing University of Science and Technology and  
Hanhui Hu, Southeast University

“The Spring Festival Effect: Evidence from Chinese Shares Traded in the U.S.”  
Congsheng Wu, University of Bridgeport,  
Ji Zhang, University of Bridgeport,  
Zhen Cong, University of Bridgeport and  
Pei Zhang, University of Bridgeport

“An Integrative Model of Consumer Animosity: An Empirical Study in China”  
Andy Hao, University of Hartford
**Session 4F: Panel on Virtual Study Abroad**  
**10:30 am – 11:45 am, Sat. Oct. 13**  
**UC 109**

**Panel Participants:**  
Dr. Mohammad Elahee, Quinnipiac University  
Dr. Xiaohong He, Quinnipiac University

12:00 pm – 1:50 pm  
Award Luncheon (University Commons)  
Luncheon Speaker: Martin Lousteau, CEO and President, LCG SA and former Minister for Economy & Production, Argentina

1.50pm – 2.00pm  
Award Ceremony (University Commons)  
Closing Remarks by Dr. Laura Niesen de Abruna, Provost and Vice-President of Academic Affairs, Sacred Heart University

2:00 pm – 3:00 pm  
AIB-NE Annual Meeting (UC 107)
David Dobson is currently advising a number of private equity groups on potential value-creating transactions and improving the performance of their operating companies. He currently serves on the board of International Decision Systems, a privately held software company.

Prior to his current role, David served as executive vice president and group executive, Global Lines of Business, CA Technologies Inc. David was responsible for managing the company’s broad portfolio of products and solutions for mainframe, distributed and cloud computing environments. David’s team played a key role in driving end-to-end accountability and performance in established and emerging markets. He was also a member of the company’s Executive Management Team.

Prior to joining CA Technologies, David served as president of Pitney Bowes Management Services (PBMS), a wholly owned subsidiary of Pitney Bowes Inc. In addition to overseeing PBMS’ commercial and international business, he was responsible for the division’s Legal Solutions, which focused on the top 200 law firms, and its Government Solutions group, which served the U.S. Postal Service and key U.S. government agencies.

Previously, David was chief executive officer of Corel Corporation, a global provider of leading software titles, including CorelDraw, WordPerfect and WinZip. During his three years at Corel, the company grew revenue 20% year over year, and increased profits by more than 30% each year. In 2006, he was instrumental in leading the company’s successful initial public offering.

Before joining Corel in 2005, David spent 19 years at IBM, where he held a number of senior management positions, including Corporate Vice President, Emerging Business Opportunities, and President & General Manager, IBM Printing Systems Division.

David graduated from McMaster University in Hamilton, Canada, with degrees in electrical engineering and management.
Lousteau is one of Argentina’s most respected economists. He has served as Minister of Economy and Production of Argentina and as President of the Banco de la Provincia de Buenos Aires. He currently runs LCG SA, a macroeconomic and political consultancy firm that advises large companies, governments, and politicians.

He helped guide Argentina’s recovery through the 2001 political and economic crisis as an advisor to the governor of the Central Bank of Argentina during the monetary, financial and exchange rate restructuring process. He writes a weekly column for La Nacion, Argentina’s oldest and second largest newspaper, and has published three books, including the 2011 best-seller, Economía 3D.

He is currently a visiting fellow at Yale University.
Biography of Panel Members

Murray D. Martin

Mr. Martin is Chairman, President and Chief Executive Officer of Pitney Bowes Inc., a $5.4 billion company that provides software, hardware and services that integrate physical and digital communications channels. Pitney Bowes employs 33,000 employees worldwide.

During his 20+ year career with Pitney Bowes, Mr. Martin has held a variety of senior management positions, including Chief Operating Officer. He has been the architect of over 70 acquisitions, expanding the company’s reach within the customer communications management arena, including mail services and work sharing with the acquisition of PSI; software with the acquisition of Group 1; marketing services with the acquisition of Imagitas and AAS/PMH; and location intelligence with the acquisition of MapInfo.

Under his leadership, Pitney Bowes has produced many major technological innovations in the industry including active patents with applications in a variety of markets including printing, shipping, encryption, and financial services. Mr. Martin himself is the holder of a number of patents including patents for a closed loop postage metering system and for encoding, protecting and recovering the mail address block image.

Mr. Martin joined Pitney Bowes in 1987 as President and CEO of Dictaphone Canada Ltd. In 1990 he was promoted to President of Pitney Bowes Copier Systems and relocated to the United States.

Previously, Mr. Martin worked at Monroe Systems for Business, a division of Litton Industries, where he was appointed President at the age of 29 and was elected to the boards of Litton Business Systems and Litton Business and Industrial Systems.

Mr. Martin is a member of the board of Pitney Bowes Inc., The Brinks Company, (where he is Lead Director), Catalyst, the Business Council of Fairfield County, the New Horizons Foundation, and the Chair of Board of Visitors of the John F. Welch School of Business at Sacred Heart University. He has also served on the boards of the World Affairs Forum, United Way International and Young Life.

Mr. Martin attended the University of Waterloo where he received a Distinguished Fellow award from the Center of Applied Cryptographic Research in 2001. He was awarded an Honorary Doctor of Laws degree from the University in June of 2009. He was awarded an Honorary Doctor of Humane Letters from Sacred Heart University in May of 2011.

Mike Moen

Mr. Moen is President of Spreadsav.com, an online social commerce and gaming company. Mr. Moen is a former Canadian diplomat and banker. In his diplomatic posting, Mike Moen was Consul and Senior Economic Officer heading the Province of Ontario’s International Economic
Development portfolio in the United States. He was active in attracting cross border foreign direct investment totaling $4.5 Billion in greenfield and brownfield projects to Canada and Ontario. The transactions include projects in renewable energy, power generation, industrial production and manufacturing, IT, life sciences and financial services.

Since the late-1990’s, Mike Moen has been an investment banker in New York City and worked with investment banks including Goldman Sachs, Citigroup and CIBC. He has experience in accounting, corporate finance, private equity, venture capital, capital markets, and equity trading. Mr. Moen maintains a network of key advisors in government and financial institutions including investment banks, private equity, and hedge funds. Mr. Moen’s network ranges from IT, finance, energy, government and life sciences. He has worked in markets including Canada, United States, Asia, Middle East, Latin America and Europe.

Mr. Moen is studying for the EMPA in international economic monetary policy and management at Columbia University SIPA. He holds an MS in Global Affairs with concentration in international relations from New York University, MBA in international finance from IUM and a BAcc from the University of Minnesota. Mr. Moen sits on the board of directors of the Alliance for Cancer Gene Therapy and is an alumni of the NYU Center for Global Affairs. Mr. Moen has published feature articles on renewable energy and technology in North America, sustainable development, conflict resolution and investment in sub-Saharan Africa. He has also spoken at various conferences on renewable energy and finance.

Arun Sinha

Arun Sinha is a Global Chief Marketing Officer who has transformed Fortune 100 companies. His specialty is to turnaround a traditional company to become more customer-centric and marketing-driven. He specializes in transforming the image and reputation of a company to become the global leader in their category and has transformed more than 24 brands to create growth for several corporations. He is a frequent media commentator and author of a highly acclaimed business strategy book. He has been recognized as the “Chief Marketing Officer of the Year” by the CMO Institute and is currently a Senior Faculty Fellow at the Yale University School of Management.

Arun was most recently the Global Chief Marketing & Communications Officer of Zurich Financial Services, a leading global insurance provider. He oversaw all aspects of integrated marketing, brand management, customer insights, web strategy and development, corporate communications, media relations, external and internal communications in over 170 countries with 2,500 marketing employees worldwide. Arun built Zurich’s reputation to be number one insurance company in the world. He consolidated and migrated 63 brands into one Zurich brand. He launched one of the largest global marketing campaigns in 140 countries, Zurich HelpPoint. Arun grew Zurich brand from almost obscurity to become one of the top global 100 brands as measured by Interbrand.

Prior to joining Zurich, Arun served as the Chief Marketing Officer and President of Services and Solutions of Pitney Bowes. He transformed Pitney Bowes’ image from a mailing company
to a software, services and solutions company. Arun has also held senior executive positions in marketing, business development and brand management at Philip Morris and Young & Rubicam.

Arun won the “Chief Marketing Officer of the Year” award in 2011 by the CMO Institute and “Marketer of the Year” award by the DMA in 2009. In addition, BtoB magazine named Arun a “Top Marketer of the Year,” in 2003 and 2004 while his team received Business Week’s “Excellence in Corporate Advertising” award in 2004. Arun is a frequent media commentator, author of many thought leadership articles and an acclaimed author of a book, “Sweet Spot: How to Maximize Marketing for Business Growth.”

He serves on the Board of Directors of the Direct Marketing Association and GuthyRenker.

Arun holds degrees from Michigan State University, the Indian Institute of Mass Communications in New Delhi and from St. Xavier’s College, University of Calcutta.

**Pri de Silva**

Pri is Senior Analyst at CreditSights. He joined the CreditSights finance team in 2006 and covers U.S. banks and brokers. At CreditSights, he also focuses on hybrid capital instruments including trust preferred securities and preferred stock. Prior to joining CreditSights, Pri was at SNL Financial from 1999 to 2006 focusing primarily on U.S. banks and thrifts. While at SNL, Pri helped developed the company's analytical models. Pri graduated from Bates College in 1999 with a Bachelor of Science degree in Economics and is a member of the Capital Markets Credit Analysts Society.

**Jesse Rosenthal**

Jesse is an analyst at CreditSights. He covers the Specialty Finance sector, and has worked on the U.S. financial services team at CreditSights since 2008, with an emphasis on covering banks, broker-dealers, and specialty lenders focused on credit cards, student loans, auto financing, and other specialty finance. Jesse received a Bachelor of Arts with a major in Economics from Wesleyan University in 2009 and is a member of the Capital Markets Credit Analysts Society.

**Martha Ucko**

Martha is an analyst at CreditSights. She joined CreditSights in 2008 working with Frank Lee on both homebuilders and enterprise technology companies. Martha currently covers the homebuilders, incorporating in depth analysis of the housing market and the myriad of macroeconomic factors impacting the industry. Before joining CreditSights, Martha focused her analytical skills on children by teaching first grade in the South Bronx and tutoring children with learning disabilities. She received a B.S. in German Studies from Dartmouth College and a Masters Degree in Language and Literacy from Harvard University.
Safia Mehta

Safia B. Mehta is a Principal at North Point Advisors. In this role she contributes to all aspects of the capital market analysis, asset allocation, asset liability studies, investment strategy, manager research, portfolio structure, performance analysis and various hedging strategies involving traditional and alternative assets for a broad spectrum of clients.

Prior to joining North Point Advisors in 2011, Safia has over 18 years of progressive experience in all aspects of portfolio management and product strategy development. Her experiences include the co-management of $7+ Billion target date fund of funds at Standard and Poor’s, providing direction to the $50+ Billion diversified investment product platform for retirement investors at Prudential Financial and managing the pension assets of $5+ Billion for PepsiCo. In addition, Safia has served on numerous investment committees and boards of private equity and real estate companies and currently she is a member of North Point Advisor’s Investment and Manager Due Diligence Committees. She is also a frequent speaker at industry events.

Bjorn Davis

Bjorn A. Davis, Director and Chief Compliance Officer, received a B.S. in Business Administration from the University of New Hampshire in 1988 and a M.B.A. (Finance) Honors from Fairfield University in 2001. Following completion of his undergraduate degree, Mr. Davis was commissioned a second lieutenant in the United States Marine Corps and served until 1992. In 1994 Mr. Davis joined PricewaterhouseCoopers where he worked on financial statement audits for Registered Investment Companies, Private Capital Partnerships, various funds of funds and other financial services firms. In 1998 Mr. Davis joined Commonfund Group as Director, Risk Management and Internal Audit where he worked on numerous internal control reviews of the firm, underlying managers and custodian banks. In 2004, Mr. Davis joined Ernst & Young as Manager, Asset Management Advisory Services, where he provided consulting services to numerous financial services firms. In 2006, Mr. Davis joined UBS as Senior Compliance Officer for UBS Alternative and Quantitative Investments LLC where he was responsible for providing compliance support to the business, successfully preparing the firm for its first routine examination by the SEC, and designing and implementing various forensic testing programs. Mr. Davis joined K2 in January 2011.

Xiaohong He

Xiaohong He is a professor and the founding chair of the International Business Department at the School of Business, Quinnipiac University, where she has been teaching for more than 20 years. Professor He received her Ph.D. from The University of Texas at Dallas in International Management Studies. She also holds an M.S. in Finance and an M.A. in International Business. Her undergraduate degree is in Mechanical Engineering from China. Prior to coming to the US, Dr. He worked as a research engineer for the National Academy of Agricultural Mechanization of Sciences in China for eight years. She also worked as a business consultant and executive in the transportation sector in the US before she joined the academia. Dr. He teaches international
business, global entrepreneurship, and international finance. She has also taken students to Nicaragua on microfinance mission.

Prof. He has published numerous papers in refereed journals and several books in both English and Chinese. A widely traveled person, Dr. He conducts research on multinational corporations, international monetary system, global entrepreneurship, and globalization. Her most recent travels, as part of her research on entrepreneurship development in emerging markets, took her to China, India and Turkey. Professor He is a recipient of the prestigious Excellence in Teaching Award at Quinnipiac University. Professor He also received several international awards including a Galpin Fellowship for conducting international business research. She is active in the academic community and is currently serving as the Treasurer of the Academy of International Business-US Northeast Chapter.

**Deeksha Singh**

Deeksha Singh joins the Fox School from the National University of Singapore (NUS), where she went for her PhD in Strategy and International Business. While at NUS, she earned the President’s Graduate Award for four consecutive years; the maximum number of times a student can receive the distinction.

Professor Singh focuses her research in strategy on corporate governance in business groups and emerging economy firms. Her interests also include firm internationalization, entry mode, ownership strategies and foreign subsidiary performance.

Professor Singh has published numerous articles in refereed journals and book chapters. She has also presented at various conferences in the U.S. and abroad. She earned her Bachelor of Technology in Electronics and Instrumentation from Lucknow University’s Institute of Engineering and Technology in India.
Program Tracks and Chairs

Accounting Challenges in Global Economy
Karen Cascini, Sacred Heart University

Business Ethics, Corporate Governance & Social Responsibility
Andra Gumbus, Sacred Heart University

Doing Business in China
Zhen Pan, Nanjing Normal University

Emerging Markets
Steven Chang, Long Island University

Entrepreneurship & Business Innovations
Vishal Gupta, Binghamton University

Global Supply Chain and Operations Management
Omar Salgado, ITESM, Mexico

International Economics and Economic Development
Hiranya Nath, Sam Houston State University

International Finance, Financial Services and Financial Markets
Abu Amin, Sacred Heart University

Management of Global Workforce
Carrie Picardi, Sacred Heart University

Marketing in Digital Age
Iryna Pentina, University of Toledo

The Network Organization and Information System
Kittipong Laosethakul, Sacred Heart University

Organizational Behavior and Leading Across Cultures
Michael Zhang, Sacred Heart University

Pedagogical Challenges in Teaching International Business
Saeb Al Ganideh, Al Zaytoona University, Jordan

Strategic Issues in Global Business
Crystal Jiang, Bryant University
# ALPHABETICAL LISTING OF AIB-NE PARTICIPANTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Page</th>
<th>Name</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abbott, Thomas</td>
<td>8</td>
<td>Kungu, Kenneth</td>
<td>15</td>
</tr>
<tr>
<td>Aceto, Kelly</td>
<td>3, 9</td>
<td>LaRocca, Richard</td>
<td>14</td>
</tr>
<tr>
<td>Al Arkoubi, Khadija</td>
<td>16</td>
<td>Lawter, Leanna</td>
<td>14, 16</td>
</tr>
<tr>
<td>Al-Khatib, Jamal</td>
<td>6</td>
<td>Lennon, Mark Michael</td>
<td>13</td>
</tr>
<tr>
<td>Al-Shuaibi, Khalid</td>
<td>8</td>
<td>Li, Esther</td>
<td>15</td>
</tr>
<tr>
<td>Amin, Abu</td>
<td>16</td>
<td>Liang, Jianping</td>
<td>14</td>
</tr>
<tr>
<td>Aggarwal, Manoj</td>
<td>8</td>
<td>Liguori, Gennaro</td>
<td>9</td>
</tr>
<tr>
<td>Andreassi, Jeanine K</td>
<td>11, 15</td>
<td>Lilley, Steve</td>
<td>13</td>
</tr>
<tr>
<td>Asgary, Nader</td>
<td>10</td>
<td>Lim, Ralph</td>
<td>4, 12</td>
</tr>
<tr>
<td>Bian, Dong</td>
<td>7</td>
<td>Liu, Ben Shaw-Ching</td>
<td>14</td>
</tr>
<tr>
<td>Ball, Christopher</td>
<td>10</td>
<td>Livanis, Grigorios</td>
<td>8, 9</td>
</tr>
<tr>
<td>Banks, Jerry</td>
<td>15</td>
<td>López-Anuarbe, Mónika</td>
<td>10</td>
</tr>
<tr>
<td>Becker, Paula</td>
<td>9</td>
<td>Ma, Daw</td>
<td>14</td>
</tr>
<tr>
<td>Bhandari, Narendra</td>
<td>17</td>
<td>MacDonald, Jason</td>
<td>6</td>
</tr>
<tr>
<td>Bhandari, Rabindra</td>
<td>14</td>
<td>Marquette, Christopher</td>
<td>13</td>
</tr>
<tr>
<td>Borker, David</td>
<td>13</td>
<td>Martinez-Lopez, Caremen Leonor</td>
<td>10</td>
</tr>
<tr>
<td>Brockerhoff, Martin</td>
<td>16</td>
<td>Mashayekhi, Bita</td>
<td>16</td>
</tr>
<tr>
<td>Brown, Stephen M</td>
<td>11</td>
<td>Mataloni, Raymond J</td>
<td>17</td>
</tr>
<tr>
<td>Bugbee, Brian</td>
<td>8</td>
<td>Mazloumi, Mehdi</td>
<td>7</td>
</tr>
<tr>
<td>Cadden, David T</td>
<td>17</td>
<td>Mehta, Safia</td>
<td>4, 12</td>
</tr>
<tr>
<td>Calluzzo, Paul Vincent</td>
<td>13</td>
<td>Micu, Anca</td>
<td>17</td>
</tr>
<tr>
<td>Castillo, Jose</td>
<td>7</td>
<td>Micu, Camelia</td>
<td>17</td>
</tr>
<tr>
<td>Chen, Honghua</td>
<td>11</td>
<td>Mulki, Jay</td>
<td>9</td>
</tr>
<tr>
<td>Chen, Xiujian</td>
<td>8</td>
<td>Murdock, Matthew</td>
<td>10</td>
</tr>
<tr>
<td>Christie, John Philip</td>
<td>7</td>
<td>Nath, Hiranya</td>
<td>14</td>
</tr>
<tr>
<td>Clarke, James E</td>
<td>11</td>
<td>Nehrt, Chadwick</td>
<td>3, 9</td>
</tr>
<tr>
<td>Cong, Zhen</td>
<td>17</td>
<td>Ortiz, Luis</td>
<td>10</td>
</tr>
<tr>
<td>Crespi, Cheryl</td>
<td>8</td>
<td>Oumilil, Ben</td>
<td>6</td>
</tr>
<tr>
<td>Crooks, Donald</td>
<td>8</td>
<td>Pate, Richard L</td>
<td>9</td>
</tr>
<tr>
<td>Cruz-Saco, Maria Amparo</td>
<td>10</td>
<td>Pervin, Shahina</td>
<td>16</td>
</tr>
<tr>
<td>Curci, Roberto</td>
<td>15</td>
<td>Rainish, Robert</td>
<td>14</td>
</tr>
<tr>
<td>Dahya, Jay</td>
<td>13</td>
<td>Ramírez-Sanchez, Jose Carlos</td>
<td>15</td>
</tr>
<tr>
<td>Daneshfar, Alireza</td>
<td>16</td>
<td>Rasheed, Mazen Faris</td>
<td>6</td>
</tr>
<tr>
<td>Davis, Bjorn</td>
<td>4, 12</td>
<td>Richter, Christopher Lawrence</td>
<td>11</td>
</tr>
<tr>
<td>De Silva, Pri</td>
<td>4, 12</td>
<td>Robertson, Christopher</td>
<td>6, 8, 9</td>
</tr>
<tr>
<td>Dikovskaya, Sofia</td>
<td>8</td>
<td>Romano, Robert</td>
<td>6</td>
</tr>
<tr>
<td>Driscoll, Jennifer</td>
<td>17</td>
<td>Rosenthal, Jesse</td>
<td>4, 11</td>
</tr>
<tr>
<td>Dunbar, Kwamie</td>
<td>16</td>
<td>Rua, Tuvana</td>
<td>16</td>
</tr>
<tr>
<td>Elahee, Mohammed</td>
<td>8, 15, 18</td>
<td>Rudolf, Martina</td>
<td>10</td>
</tr>
<tr>
<td>Engelen, Andreas</td>
<td>8</td>
<td>Rutigliano, Peter</td>
<td>15</td>
</tr>
<tr>
<td>Name</td>
<td>Cited by</td>
<td>Name</td>
<td>Cited by</td>
</tr>
<tr>
<td>--------------------------</td>
<td>----------</td>
<td>--------------------------</td>
<td>----------</td>
</tr>
<tr>
<td>Engle, Robert L</td>
<td>8</td>
<td>Ryan, Leo V</td>
<td>7</td>
</tr>
<tr>
<td>Flott, Phyllis</td>
<td>15</td>
<td>Sadrieh, Farid</td>
<td>10</td>
</tr>
<tr>
<td>Fraga, Alejandro</td>
<td>7</td>
<td>Salgado, Omar</td>
<td>15</td>
</tr>
<tr>
<td>Garnjost, Petra</td>
<td>11</td>
<td>Santomier, James</td>
<td>6</td>
</tr>
<tr>
<td>Gaur, Ajai</td>
<td>7</td>
<td>Shappard, Edgar</td>
<td>8</td>
</tr>
<tr>
<td>Gavidia, Jose</td>
<td>7</td>
<td>Shi, Yongjiang</td>
<td>15</td>
</tr>
<tr>
<td>Ghosh, Sudip</td>
<td>13</td>
<td>Shuart, Joshua</td>
<td>6</td>
</tr>
<tr>
<td>Girard, Tulay</td>
<td>13</td>
<td>Singh, Deeksha</td>
<td>3, 7, 9</td>
</tr>
<tr>
<td>Gonzalez, Rebecca</td>
<td>6, 11, 13</td>
<td>Sinha, Arun</td>
<td>3, 5</td>
</tr>
<tr>
<td>Goralski, Margaret A</td>
<td>11</td>
<td>Spillan, John</td>
<td>13</td>
</tr>
<tr>
<td>Grodzinsky, Fran</td>
<td>13</td>
<td>Stringer, Donna</td>
<td>6</td>
</tr>
<tr>
<td>Gumbus, Andra</td>
<td>13</td>
<td>Tang, Jing’an</td>
<td>14</td>
</tr>
<tr>
<td>Guo, Grace</td>
<td>8</td>
<td>Tatoglu, Ekrem</td>
<td>8</td>
</tr>
<tr>
<td>Gupta, Vishal</td>
<td>8</td>
<td>Taylor, David</td>
<td>17</td>
</tr>
<tr>
<td>Hajilée, Massomeh</td>
<td>11</td>
<td>Thamhain, Hans</td>
<td>10</td>
</tr>
<tr>
<td>Hao, Andy</td>
<td>17</td>
<td>Tully, Catherine</td>
<td>8</td>
</tr>
<tr>
<td>Hao, Yu</td>
<td>7</td>
<td>Ucko, Martha</td>
<td>4, 11</td>
</tr>
<tr>
<td>Harrington, Christine</td>
<td>13</td>
<td>Udani, Zenon Arthur Siloran</td>
<td>10</td>
</tr>
<tr>
<td>Hartman, David</td>
<td>15</td>
<td>Upadhyaya, Kamal</td>
<td>14</td>
</tr>
<tr>
<td>Hasani-Azar, Elham</td>
<td>16</td>
<td>Vaidya, Sameer</td>
<td>6</td>
</tr>
<tr>
<td>He, Xiaohong</td>
<td>3, 9, 18</td>
<td>Veraza, Alejandro</td>
<td>15</td>
</tr>
<tr>
<td>Hegwood, Natalie</td>
<td>14</td>
<td>Wang, Yingjing</td>
<td>17</td>
</tr>
<tr>
<td>Hogan, Patricia</td>
<td>6</td>
<td>Wilman, Mike</td>
<td>7, 16</td>
</tr>
<tr>
<td>Horan, Peg</td>
<td>16</td>
<td>Williams, Thomas</td>
<td>13</td>
</tr>
<tr>
<td>Hu, Hanhui</td>
<td>17</td>
<td>Xie, Chengyang</td>
<td>11</td>
</tr>
<tr>
<td>Hu, Xiaoran</td>
<td>11</td>
<td>Zhang, Helen</td>
<td>15</td>
</tr>
<tr>
<td>Hung, Shiu-Wan</td>
<td>14</td>
<td>Zhang, Ji</td>
<td>17</td>
</tr>
<tr>
<td>Hunter, Richard</td>
<td>7</td>
<td>Zhang, Michael</td>
<td>11</td>
</tr>
<tr>
<td>Hurst, Carrie</td>
<td>15</td>
<td>Zhang, Pei</td>
<td>17</td>
</tr>
<tr>
<td>Hussain, Khalid</td>
<td>8</td>
<td>Zhao, Wei</td>
<td>7</td>
</tr>
<tr>
<td>Jain, Subhash</td>
<td>3, 9</td>
<td>Zimmerman, Alan</td>
<td>9</td>
</tr>
<tr>
<td>Kim, Hyuk</td>
<td>14</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Notes